

**Drawing Lobbyists to Washington:
Government Activity and the Demand for Advocacy**

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This file contains two tables deleted for reasons of space from the published article. Tables 1 and 2 in the published version of the article provide the summary statistics for the numbers of registrations per issue-area across eight time periods; the tables printed below provide the fuller data. The two tables below report the actual numbers of registrations in each time period, as well as the summary statistics as reported in the published version of the article.

Table 1. Registered Interest Groups by Time Period and Issue Area

Policy Area		Time Period								Ave.	St. Dev.
Code	Abbrev.	1996b	1997b	1998a	1998b	1999a	1999b	2000a	2000b		
Part A: Issue Areas with Links to the Policy Agendas Hearings Dataset											
2	AER	30	20	20	22	27	27	34	32	26.5	5.4
3	AGR	158	120	129	132	139	147	166	153	143.0	15.7
4	ALC	21	17	25	22	27	29	23	23	23.4	3.7
9	AVI	76	60	59	62	73	68	76	66	67.5	6.9
10	BAN	135	107	123	122	133	132	121	114	123.4	9.8
11	BNK	17	55	82	93	104	110	105	95	82.6	31.7
15	CIV	54	61	57	47	53	58	62	56	56.0	4.8
16	CAW	199	180	156	169	153	139	152	141	161.1	20.4
17	CDT	7	7	11	8	8	8	9	6	8.0	1.5
18	COM	78	59	53	64	63	71	71	67	65.8	7.8
19	CPI	40	41	55	70	81	71	63	65	60.8	14.5
20	CSP	110	96	104	105	91	84	102	99	98.9	8.4
22	CPT	150	135	154	160	140	144	131	120	141.8	13.1
23	DEF	188	150	152	165	181	179	167	160	167.8	13.9
24	DOC	10	8	5	8	6	6	9	7	7.4	1.7
25	DIS	28	21	17	26	28	32	30	35	27.1	5.8
27	EDU	175	147	169	166	168	173	192	195	173.1	15.2
28	ENG	208	146	155	156	152	159	179	174	166.1	20.2
29	ENV	377	330	296	327	316	298	310	292	318.3	27.6
30	FAM	41	40	37	42	47	46	45	43	42.6	3.3
32	FIN	124	121	135	137	125	131	128	116	127.1	7.1
33	FOO	79	56	53	69	73	79	72	75	69.5	9.9
34	FOR	92	94	95	95	99	98	99	100	96.5	2.9
35	FUE	62	40	46	46	49	55	57	56	51.4	7.3
36	GAM	9	4	10	10	13	10	19	17	11.5	4.8
37	GOV	223	165	192	190	182	183	164	155	181.8	21.3
38	HCR	482	339	386	412	442	448	471	440	427.5	47.0
39	HOU	68	64	62	66	62	63	69	62	64.5	2.8
40	IMM	177	69	156	147	92	111	154	147	131.6	36.9
41	IND	20	18	15	18	22	20	18	16	18.4	2.3
42	INS	139	91	106	106	116	107	101	86	106.5	16.2
43	LBR	381	271	244	259	263	296	309	293	289.5	42.8
44	LAW	84	67	77	72	89	101	92	79	82.6	11.1
48	MED	83	62	76	71	74	78	73	74	73.9	6.0
49	MMM	210	193	181	199	233	227	249	233	215.6	23.5
50	MON	7	3	3	3	4	6	6	6	4.8	1.7
51	NAT	121	93	100	106	97	93	97	91	99.8	9.8
52	PHA	46	35	31	32	36	42	52	51	40.6	8.3
53	POS	35	23	29	38	39	36	38	38	34.5	5.6

54	RRR	35	32	36	44	58	55	58	55	46.6	11.1
57	RET	67	53	62	75	81	89	103	100	78.8	17.9
58	ROD	32	36	41	38	25	24	29	23	31.0	6.8
59	SCI	106	88	114	113	114	116	120	114	110.6	9.9
60	SMB	73	45	46	46	54	56	64	56	55.0	9.8
62	TAX	573	535	512	524	617	581	592	566	562.5	36.0
63	TEC	178	117	117	136	139	139	144	140	138.8	19.0
64	TOB	24	46	85	73	40	37	37	31	46.6	21.2
65	TRD	335	343	322	349	360	352	402	372	354.4	24.5
66	TRA	168	206	230	221	181	190	221	207	203.0	21.6
67	TOU	13	6	8	10	7	7	9	10	8.8	2.3
68	TRU	34	27	37	33	23	29	39	37	32.4	5.6
69	URB	11	7	12	8	8	8	9	9	9.0	1.7
70	UNM	3	8	10	9	7	9	7	8	7.6	2.1
72	VET	40	32	45	37	35	38	34	36	37.1	4.0
73	WAS	126	76	31	76	77	82	76	77	77.6	25.5
74	WEL	95	51	39	39	39	39	34	30	45.8	20.8
	Subtotal (N)	6457	5316	5603	5873	5965	6016	6293	5949	5,934.0	359.7
	Subtotal (%)	85.1	85.3	85.6	85.5	85.6	85.8	86.2	86.4	85.7	

Part B: Issue Areas without Links to the Policy Agendas Hearings

Dataset

1	ADV	32	21	18	18	10	10	10	10	16.1	7.9
5	ANI	51	29	28	29	29	28	24	23	30.1	8.8
6	APP	13	14	14	9	12	16	15	13	13.3	2.1
7	ART	16	17	21	22	24	29	25	26	22.5	4.4
8	AUT	37	36	33	31	40	34	34	39	35.5	3.1
12	BEV	13	11	13	11	9	12	13	9	11.4	1.7
13	BUD	502	449	446	478	475	474	495	468	473.4	19.6
14	CHM	44	22	25	34	37	33	33	29	32.1	6.9
21	CON	26	1	1	23	26	26	26	23	19.0	11.2
26	ECN	35	20	28	31	38	31	32	29	30.5	5.3
31	FIR	17	13	12	15	17	16	17	13	15.0	2.1
45	MAN	58	48	53	39	48	37	24	23	41.3	12.9
46	MAR	77	70	70	77	65	64	65	59	68.4	6.4
47	MIA	11	6	7	3	9	7	6	7	7.0	2.3
55	RES	41	25	29	32	29	39	45	37	34.6	6.9
56	REL	11	14	17	17	15	13	17	16	15.0	2.2
61	SPO	5	2	1	1	4	3	6	5	3.4	1.9
71	UTI	139	121	126	128	115	120	122	107	122.3	9.4
	Subtotal (N)	1128	919	942	998	1002	992	1009	936	990.8	65.3
	Subtotal (%)	14.9	14.7	14.4	14.5	14.4	14.2	13.8	13.6	14.3	

Total		7585	6235	6545	6871	6967	7008	7302	6885	6924.8	416.0
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Table 2. Registered Lobbyists by Time Period and Issue Area

Policy Area		Time Period								Avg.	St. Dev.
Code	Abbrev.	1996b	1997b	1998a	1998b	1999a	1999b	2000a	2000b		
Part A: Issue Areas with Links to the Policy Agendas Hearings Dataset											
2	AER	45	52	58	51	66	59	167	55	69.1	40.0
3	AGR	328	212	240	220	278	277	382	251	273.5	57.4
4	ALC	30	27	42	37	37	41	56	32	37.8	9.0
9	AVI	166	154	185	171	224	229	375	217	215.1	70.5
10	BAN	272	208	234	219	226	255	286	215	239.4	28.5
11	BNK	17	36	70	92	72	107	122	110	78.3	37.0
15	CIV	18	29	24	16	14	20	33	18	21.5	6.6
16	CAW	234	182	179	166	167	184	265	171	193.5	36.2
17	CDT	6	6	9	7	11	8	9	3	7.4	2.4
18	COM	116	117	128	112	146	148	243	136	143.3	42.5
19	CPI	52	62	92	108	129	115	238	107	112.9	57.0
20	CSP	126	106	120	97	104	90	151	100	111.8	19.8
22	CPT	167	172	185	184	180	184	258	165	186.9	29.8
23	DEF	614	563	639	617	751	778	1081	746	723.6	164.0
24	DOC	16	11	8	7	8	6	6	7	8.6	3.4
25	DIS	48	38	57	58	49	54	70	47	52.6	9.5
27	EDU	242	238	300	256	281	289	458	340	300.5	71.9
28	ENG	299	296	334	301	339	359	594	381	362.9	98.2
29	ENV	614	546	554	521	574	576	809	840	629.3	123.7
30	FAM	9	14	12	12	13	11	11	8	11.3	2.0
32	FIN	208	139	157	147	176	196	285	189	187.1	46.4
33	FOO	100	82	82	78	99	101	166	131	104.9	29.9
34	FOR	102	114	109	96	104	127	182	106	117.5	27.7
35	FUE	103	56	73	72	84	89	186	83	93.3	39.9
36	GAM	55	49	64	62	65	64	131	76	70.8	25.6
37	GOV	274	209	250	210	223	215	300	211	236.5	34.6
38	HCR	720	540	648	604	684	696	1046	739	709.6	150.6
39	HOU	165	139	132	123	151	151	245	164	158.8	37.8
40	IMM	127	75	95	77	69	84	121	86	91.8	21.4
41	IND	180	148	166	172	162	160	238	168	174.3	27.4
42	INS	128	98	111	91	109	100	107	86	103.8	13.1
43	LBR	253	178	193	164	171	176	306	185	203.3	49.9
44	LAW	132	114	114	102	130	150	233	131	138.3	41.0
48	MED	133	135	136	126	119	119	162	106	129.5	16.6
49	MMM	345	333	318	270	346	438	577	467	386.8	99.9
50	MON	18	13	12	13	15	20	66	15	21.5	18.2
51	NAT	277	214	240	232	233	269	453	273	273.9	75.9
52	PHA	78	62	64	58	67	68	117	68	72.8	18.8
53	POS	42	35	44	44	59	56	78	49	50.9	13.4

54	RRR	80	65	84	66	64	64	150	70	80.4	29.1
57	RET	55	32	43	50	50	50	105	69	56.8	22.1
58	ROD	85	74	80	59	68	61	93	49	71.1	14.7
59	SCI	122	106	135	122	143	138	236	131	141.6	39.9
60	SMB	60	47	53	42	49	48	109	63	58.9	21.4
62	TAX	1103	933	971	844	1003	1009	1207	920	998.8	113.1
63	TEC	345	255	319	313	394	401	567	374	371.0	92.6
64	TOB	51	119	192	153	99	77	86	56	104.1	48.6
65	TRD	471	441	504	456	510	514	808	502	525.8	117.2
66	TRA	469	553	625	513	551	561	822	572	583.3	106.4
67	TOU	26	32	36	31	29	32	45	32	32.9	5.7
68	TRU	22	22	32	26	29	26	26	29	26.5	3.5
69	URB	66	61	73	76	80	100	178	95	91.1	37.5
70	UNM	8	1	2	4	0	0	1	3	2.4	2.7
72	VET	29	27	21	12	21	23	31	32	24.5	6.6
73	WAS	159	97	118	97	108	104	127	83	111.6	23.4
74	WEL	108	46	53	41	40	49	63	39	54.9	22.9
Subtotal (N)		10,118	8,713	9,819	8,898	9,973	10,326	15,267	10,401	10,439.4	2,048.8
Subtotal (%)		84.6	84.0	84.0	83.4	83.2	83.1	83.5	82.2	83.5	

Part B: Issue Areas without Links to the Policy Agendas Hearings

Dataset

1	ADV	36	57	38	26	22	19	32	16	30.8	13.2
5	ANI	22	21	21	21	21	28	36	22	24.0	5.4
6	APP	16	25	19	19	23	22	35	20	22.4	5.8
7	ART	42	51	56	45	51	61	57	60	52.9	6.9
8	AUT	41	36	36	37	28	32	52	33	36.9	7.2
12	BEV	28	28	28	16	24	24	45	41	29.3	9.4
13	BUD	954	878	985	993	1,183	1,213	1,644	1,385	1,154.4	258.7
14	CHM	31	27	28	25	29	33	36	29	29.8	3.5
21	CON	12	0	1	9	12	19	26	12	11.4	8.6
26	ECN	94	73	105	97	125	137	258	124	126.6	56.9
31	FIR	22	17	19	19	24	28	22	21	21.5	3.4
45	MAN	85	53	53	42	47	48	70	47	55.6	14.5
46	MAR	180	140	176	165	148	150	210	141	163.8	24.1
47	MIA	17	12	12	12	14	13	27	11	14.8	5.3
55	RES	104	67	91	82	83	89	184	110	101.3	36.0
56	REL	2	6	4	4	2	0	4	1	2.9	2.0
61	SPO	23	16	20	18	22	19	30	27	21.9	4.7
71	UTI	133	149	180	144	153	158	252	146	164.4	37.9
Subtotal (N)		1,842	1,656	1,872	1,774	2,011	2,093	3,020	2,246	2,064.3	428.9
Subtotal (%)		15.4	16.0	16.0	16.6	16.8	16.9	16.5	17.8	16.5	

Total		11,960	10,369	11,691	10,672	11,984	12,419	18,287	12,647	12,503.6	2,467.3
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